

## Most Popular Batteries for Energy Storage in 2018

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### Why 2018 Changed the Game

Remember when lead-acid batteries ruled energy storage? By 2018, that era was crumbling faster than a poorly maintained battery terminal. The global energy storage market grew 62% year-over-year, driven by renewable integration needs and plummeting battery costs. But what made certain technologies stand out?

Here's the kicker: lithium-ion batteries captured 85% of new installations worldwide. Tesla's Powerpack deployment in South Australia became the poster child, storing wind energy for 30,000 homes. Yet in China, flow batteries quietly powered 12% of new solar farms - a 300% increase from 2017.

### Lithium-Ion's Dominance

"Why did everyone suddenly switch?" you might ask. Three factors collided:

Energy density jumped 8% since 2016

Manufacturing costs dropped below \$200/kWh

Fast response times (sub-100ms) matched grid needs

But wait, no... Actually, there's a catch. While Tesla's 129 MWh project in California grabbed headlines, zinc-air batteries in Germany demonstrated 72-hour discharge capacity. The market wasn't as one-dimensional as it seemed.

### Flow Batteries Emerge

Imagine storing a week's worth of solar energy in liquid tanks. That's exactly what made vanadium flow batteries the dark horse of 2018. China installed 98 MWh of flow systems, mostly for industrial applications. The chemistry's scalability appealed to manufacturers needing 10+ hour discharge cycles.

Dalian, China's Rongke Power doubled production capacity that year. Their secret sauce? Using the same electrolyte in both tanks - a breakthrough reducing cross-contamination risks. Still, upfront costs remained

40% higher than lithium-ion alternatives.

## The Great Tradeoff Debate

Utilities faced a brutal choice: pay less now (lead-acid) or invest in longevity (lithium/flow). Arizona's Salt River Project chose a hybrid approach, pairing lead-carbon batteries with solar panels. The result? 15% cost savings over lithium-ion systems for time-shifting applications.

But here's the rub - lead-acid's cycle life limited it to backup roles. As one engineer quipped during a 2018 conference: "You wouldn't use a bicycle to haul freight trains, would you?" The metaphor stuck.

## Sunshine State Storage Wars

California's mandate for 1.3 GW of storage by 2020 created a battleground. Three technologies dominated:

Lithium-ion (87% market share)

Advanced lead-acid (9%)

Zinc-hybrid (4%)

San Diego's 30 MW portfolio included a curious mix - lithium-ion for daily cycling and flow batteries for summer peak shaving. The hybrid approach reduced grid upgrade costs by \$18 million, proving that diversity in battery types could pay dividends.

As we approach Q4 2023, it's tempting to dismiss 2018's lessons. But the fundamental tradeoffs remain: energy density vs. cycle life, upfront cost vs. longevity. The batteries that dominated 2018 didn't just store electrons - they stored the blueprint for today's storage revolution.

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